

Audio Streaming – Do's and Don'ts

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What We Will Discuss

- Music Licensing Issues for Broadcasters Who Stream
 - Music Licensing 101
 - Public Performance Right for Musical Compositions
 - Public Performance Right for Sound Recording
- Pending Policy Issues for Music Rights
- Issues with Commercials In Streams
- Other Legal Issues for Streaming

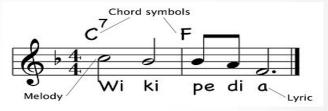


Music Copyright 101

Two copyrights exist in every recorded song:

1. Underlying musical work or musical composition

(music notes and lyrics)



2. Sound recording or master recording

(permanent fixation of sounds)





Music Copyright 101

- Both the underlying musical work copyright and the sound recording copyright have a separate "public performance right" associated with them.
- The performance right in the musical composition is the right for which radio has paid to ASCAP, BMI and SESAC for years
- The performance right in sound recordings is relatively new and relatively narrow
 - Created in 1995, extended in 1998, only for digital audio performances
 - Currently, no performance right exists for terrestrial radio (i.e. AM/FM broadcasts)



Who Gets Paid for Music Rights?

- Musical Composition
 - Payments made to ASCAP, BMI and SESAC (for now)
 - 50% of those payments go to composers, 50% to music publishers
- Sound Recording
 - Payments for non-interactive streaming go to SoundExchange (usually)
 - 50% of those payments go to the copyright holder (usually the record label), 45% to the "featured" recording artist and 5% go to background musicians and singers
- Direct Licenses can change these distributions

Musical Composition Rights

How much do you pay, and how do you pay it?

- ASCAP/BMI part of your broadcast license, but bigger deduction for commissions
- SESAC separate license
- Noncommercial stations have separate license fee to ASCAP, BMI and SESAC – not covered by your over-the-air fees



AB Sound Recording Performance Right

- Limited right for digital performances only (so far)
- We'll talk about non-interactive rights for interactive rights, need to approach labels directly (note -ASCAP, BMI and SESAC won't be enough either – publishers also needed)
- "Statutory License" so need to register with the Copyright Office - gives you rights to stream all legally released recordings in the US



Notice of Use of Sound Recordings under Statutory License

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Service's 1st step

- Service files with Copyright Royalty Board
- CRB forwards to SoundExchange
- "Eligible Nonsubscription Transmission Service" under both Sections 112 and 114
- Helpful source of information
 - Name of service
 - URL
 - Date of first transmission
 - Contact info

http://www.copyright.gov/forms/for m112-114nou.pdf

C	Notice of Use of Sound Recordings under Statutory License
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United States Copyright Office

In accordance with 37 CFR 270.1, the transmission service named below hereby files with the Library of
Congress, Copyright Office, a notice stating the service's intention to use the statutory license under sections
112(e) or 114(d)(2), or both, of title 17 of the United States Code, as amended by Public Law 104-39, 109 Stat.
336, and Public Law 105-304, 112 Stat. 2860.
Please enclose a check or money order for the nonrefundable filing fee

			payable to Register of Copyrights. Mail to:				
k, if applicable:		<i>ble:</i> nended filing	Copyright Royalty Board				
			Artrix, Licensing Division PO Box 70977 Washington, DC 20024-0400				
			Mashington, DC 20024-0400				
		ing, please indicate that item.	Please type or print the requested information for each item. If this is an amended which item contains new information by checking the new information box to the left				
Inform	atio	n					
	1	Name of service					
	2	Mailing address					
			NOTE: A post office box is acceptable if it is the only address that can be used in that geographic location.				
	3	Telephone no.					
	4	Fax no.					
	5	; Website address of service http://					
			NOTE: Information must be provided on how to gain access to the online website or home page of the service, or where information may be posted under the regulations concerning the use of sound recordings.				
	6	6 Nature of license and category of service: (Check all that apply)					
		a Statutory license for digital transmissions, 17 USC §114(d)(2)					
		Preexisting subscr	iption service 🛛 Eligible nonsubscription transmission service				
		Preexisting satellite digital audio radio service 🛛 New subscription service					
		b Statutory licen	se for making ephemeral phonorecords, 17 USC §112(e)				
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		Preexisting satellite digital audio radio service New subscription service					
	Ц		shment making ephemeral phonorecords in furtherance of an exempt digital uant to 17 USC \$114(d)(1)(C)(iv)				
	7	Date or expected					
		a Initial digital transmission of a sound recording					
			12(e) license for the purpose of				
			recordings of sound recordings				
	8	Officer or authoria	ed representative of service				
	а	Name					
	ь	Title					
	c	Date					
	d	Signature					
		Email address					
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Need to Register with SoundExchange

	HOME MY ACCOUN	t blog contact <u>SEARCH</u>		
soundexchange	about advocacy	news & media artist & copyright	owner service provider	
in this section	broadcaster			
2014 rates	This is a category for services c also owning and/or operating a and is only for nonsubscription- operate separate subscription-1 Commercial Webcaster (CRB) are available at 37 CFR 380 Sub	Licensee Relations: If you have questions about music licensing and		
commercial webcaster (crb) commercial webcaster (wsa)	2014 2014 Memo 2014 Memo 2016 Minimum Fee SOA 2017 Monthly SOA 2018 Report of Use	2013 99 Minimum Fee SOA 93 Monthly SOA 93 Report of Use	 Incertaining and a streaming please contact us at: 202-559-0555 email us 	
broadcaster small broadcaster	1) Eligibility Requirements: Broadcasters			
pureplay webcaster small pureplay webcaster	one or more terrestrial A licensed as such by the	ial business owning and operating M or FM radio stations that are FCC, ommercial " service, and		
small webcaster	 Must only create non- (Broadcasters wanting to 	subscription transmissions. o create subscription transmissions commercial webcaster (CRB)		
microcaster noncommercial webcaster	services. 2) Minimum Fees and Minimu	um Fee SOA:		
other service providers	\$50,000 (if a service ha channels). All payment	1. Amount: \$500, per station or channel, not to exceed \$50,000 (if a service has more than 100 stations or channels). All payments must be accompanied by a		



SoundExchange Required Filings

- Annual Minimum Fee and Statement of Account
- Monthly Statement of Account and Payment
- Monthly Report of Use
- Annual election if not paying under "default" statutory rate set by the CRB
 - Many special deals under Webcasters Settlement Act Agreements for various classes of commercial webcasters and noncommercial broadcasters and webcasters

Current Broadcaster Rates

- Annual Minimum Fee: \$500 per station or channel, with a \$50K "cap" on annual minimum fees – applied to per performance fees below.
- A Performance is one song played for one listener e.g. if you play a song and have 10 listeners at the time, you have 10 performances
- Need to set up a way of tracking performances many service providers can help
- Monthly Rate: all amounts below are "per performance": 2014 - \$0.0023 2015 - \$0.0025

NAB SoundExchange Reports of Use

- Census (all tracks streamed in the month)
- Actual Total Performances for each track (how many times track was streamed times the number of listeners)
- A small % may be reported using aggregate tuning hours instead of actual total performances (2014 = 10%, 2015 = 8%), assumes 12 songs per hour
- Due within 45 days after the end of each month, even if no liability is owed for that month



Special Deal for Small Broadcasters

- If total listenership to your stream is fewer than 27,777 aggregate tuning hours ("ATH") per year (essentially an average of 3 simultaneous listeners), Broadcasters may annually elect to operate as Small Broadcasters.
- \$500 per station/channel annual minimum fee
 - \$100 waiver fee per station/channel, which waives Report of Use requirement



Other Streaming Rules

- These rules apply to broadcast stations with traditional broadcast formats
- Need to have website textual information giving song, artist and album information
- If you do special Internet-only channels, other issues arise
 - You can't tell audience when a track will play in the future (they can't get their recorders ready...)
 - 2) Limitations on the number of songs performed from the same artist, album, or compilation in a given time period (the "sound recording performance complement")
 - No more than three tracks from the same album in a 3-hour period
 - No more than four tracks from the same artist in a 3-hour period

NAB Policy Issues in Music Streaming

- New SoundExchange rates for 2016-2020 to be set by Copyright Royalty Board – proceeding has begun and will finish by December 2015
- Lots of debate about musical composition royalties at Copyright Office, on Capitol Hill, at the Department of Justice, and (for SESAC) in Court
- RESPECT Act for pre-1972 sound recordings
- Recordkeeping proceeding at the CRB



Other Legal Issues to Consider in Connection with your Streaming

- International rights to music not covered by US licenses
- SAG-AFTRA issues with over-the-air commercials used online – resolved, for the most part
- Questions about political ads online
- Make sure that insurance coverage extends to online content
- Make sure that rights to over-the-air content extend to online uses



QUESTIONS?



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